**TELANGANA TRIBAL WELFARE RESIDENTIAL DEGREE**

**COLLEGE (GIRLS), BURUGUDA, ASIFABAD DISTRICT-KUMURAMBHEEM-504293 TELANGANA STATE**

**(Affiliated to Kakatiya University)**

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**DEPARTMENT OF COMMERCE STUDENT PROJECT REPORT**

**TELANGANA TRIBAL WELFARE RESIDENTIAL DEGREE COLLEGE (GIRLS), BURUGUDA, ASIFABAD**

**DISTRICT-KUMURAMBHEEM-504293**

**TELANGANA STATE**

**PROJECT REPORT 2017-18**

**Title of the project: International trade**

Names of the students to whom the work assigned:

V.Kalpana

P.Sharadha

A.Ramyakrishna

D.Gnaneshwari

Under the guidance of R.Rajitha Faculty in commerce.

**Introduction:**

International trade is an exchange involving a good or service conducted between at least two different countries. The exchanges can be imports or exports. An import refers to a good or service brought into the domestic country. An export refers to a good or service sold to a foreign country.

**Objectives:**

❖ International trade is the transfer of capital, products, and services across international borders or territories to satisfy a requirement for commodities or services.

❖ A product that is exchanged or sold from an entity in one country to a client in another is an export from the originating nation and an import to the receiving nation.

❖ The foremost objective of any trade is to earn profits by selling as much as possible products and services to collect the maximum revenue.

❖ It helps in establishing world peace via the development of commercial connections between nations. As more and more trade between different states is realized, states get more reluctant to go on a war with each other resulting in

peaceful and harmonious relationships between the citizens of respective countries.

**Methodology:**

This study was based upon the International Trade. which is a mainly product-based classification that is built upon the type of service traded by the department of commerce on 02-12-2017 .Around 40 girls and and some of the faculty members also participated in this project .

**Analysis:**

❖ 60% of students and some of the staff members have good knowledge in international trade I.e how to exports how to imports and how to gain profits .

❖ We monitor trends and provide evidence-based analysis to make international trade an engine for sustainable development**.**

❖ Students get an idea that Trade analysis is one of the most important tools used by successful investors to pick stocks and make intelligent investment decisions using an online trading app.

❖ It enables an investor to prepare for the share market in advance and purchase stocks which can prove profitable when sold in the future.

**Discussion:**

❖ The study was conducted to show International trade not only results in increased efficiency but also allows countries to participate in a global economy, encouraging the opportunity for foreign direct investment (FDI).

**Conclusion:**

❖ Here by we conclude that project was show self awareness in students about international trade i.e how to overcome from problems , how to interact with customers and how to gain profits .

**PROJECT REPORT 2018-19**

**Title of the project: Online shopping**

Names of the students to whom the work assigned:

A.Srimathi

S.Ratnamala

K.Rajeshwari

V.Lavanya

Under the guidance of:

R. Rajitha Faculty in commerce.

G.Gayathri Faculty in commerce.

**Introduction:**

Online shopping is a process whereby consumers directly buy goods, services etc. from a seller without an intermediary service over the Internet. Shoppers can visit web stores from the comfort of their house and shop as by sitting in front of the computer. Online stores are usually available 24 hours a day and many consumers have internet access both at work and at home.

**Objectives:**

❖ E commerce platforms such as online marketplaces help consumers interact with other consumers who can enlist their own products and execute their own sales

❖ Many online stores are giving their best services to the people. The system of online shopping has increased it so vast.

❖ In online shopping, customers get many options for mode of payments. Websites give them the option of online payment through debit or credit card

❖ Online shopping or digital shopping help in reducing the management cost of products.

❖ This online system has made it possible to approach any world’s market easily.

|  |  |  |
| --- | --- | --- |
| **REASONS**  | **RESPONDENTS**  | **PERCENTAGE** |
| **Mobility problems**  | **17**  | **18.9** |
| **Shopping too tiring**  | **20**  | **22.2** |
| **Recommendation**  | **18**  | **20** |
| **Any time shopping**  | **24**  | **26.7** |
| **No time to go store**  | **11**  | **12.2** |
| **Total**  | **90**  | **100** |

**Methodology:**

❖ The study was based upon the online shopping Conducted by the Department of Commerce on 03-09-2019. Around 30 girls including staff members also participated in online shopping project.

❖ This was based on the Online shopping allows you to shop from the convenience of your own home or office, and you can place an order at any time, day or night.

**Analysis:**

❖ Online shopping is the latest trend in purchasing goods. Technological advances have seen the rise of revenue in e-commerce market.

❖ Data has been collected using online questionnaires from the students who attended the seminar on consumers' protection organized by the Department of Law,

❖ This uptrend of online shopping has seen the growth of online malls such as Lazaro, Shoppe, and Ali-baba which attract consumers including students to purchase goods via online

.**Discussion :**

❖ The study was conducted for the purpose of increasing awareness in students about online shopping

❖ Another of the significant advantages of online shopping is the freedom to shop without the influence or pressure from sales staff often encountered in offline stores.

❖ Online shopping is a form of electronic commerce which allows consumers to directly buy goods or services from a seller over the Internet using a web browser or a mobile app.

**Conclusion:**

Online shopping system is Developed by using a proper Channel. The objectives of online shopping are per-defined on which the whole system work to achieve them by managing the details of all customers , payments bills, products, shopping ,and so on. This system helps in boosting efficient services .



**PROJECT REPORT 2019-20**

**Title of the project: GST (GOODS AND SERVICE TAX)**

Names of the students to whom the work assigned:

A. Renuka

B. Kavitha

C. komal

M. Vyshnavi

Under the guidance of:

M. Vanaja Faculty in commerce

D. Dhanalaxmi Faculty in commerce

R .Rajitha Faculty in commerce

G. Gyathri Faculty in commerce

**Introduction:**

GST is a unified tax system that replaced multiple indirect taxes levied by both the Central and State Governments. Under GST, both the Central and State Governments share the authority to levy and collect taxes on goods and services.

**Objectives:**

❖ It helps create a common market in India with a uniform taxation system and curb tax evasion in the country. The laws for GST are far more stringent compared to the erstwhile indirect tax laws. The aim is to have a nationwide surveillance system under GST, making it easier to catch defaulters and tax evaders.

❖ It removes the cascading effect of the indirect taxes on a single transaction. It also allows the setting off for prior taxes that are related to the same transactions in the form of the input tax credit

❖ It helps to subsume most indirect taxes into a single taxation system that reduces the burden of compliance for taxpayers and eases the government’s tax administration process

❖ One of the primary objectives of GST is to widen the tax base in India. Most of the erstwhile indirect taxes had their threshold limits for registration based on the turnover of a business.

**Methodology:**

The study was based upon the GST Which is related to goods and service tax. This was conducted on 11-11-2020. In This project 60 students and some of the staff members are also participated.

It is a single tax on the supply of goods and services, right from the manufacturer to the consumer.

**Analysis:**

Despite its challenges, it can be concluded that GST has been a positive step towards creating a unified indirect tax regime in India.

GST has provided numerous economic benefits, including increased revenue collection, improved transparency, and a unified market.

**Discussion:**

The study was conducted to know the information about GST. Its importance, advantages, how it will be useful to the people**.**

GST is applicable on the supply of goods or services as against the earlier concepts of tax on the manufacture or sale of goods or provision of services.

**Conclusion:**

Here by we conclude that GST is vital for the functioning of the Indian economy. The government aims to simplify the entire taxation procedure and bring more businesses under the taxation system. It will help them generate significant revenue from these taxes, which they can use for the developmental activities within the country.

**PROJECT REPORT 2021-22**

**Title of the project: Business management**

Names of the students to whom the work assigned:

A. Sravani

A .Naveena

K. Mounika

K. Kalyani

K. kamala

Under the guidance of:

M.Vanaja Faculty in commerce

P.Rajitha Faculty in commerce

M.D.Azra shareen Faculty in commerce

**Introduction:**

Business management is the process of planning, organizing, directing, and controlling the activities of a business or organization to achieve its goals and objectives. It involves overseeing all aspects of a business, from finance and operations to marketing and human resources.

**Objectives:**

❖ Management teams aim to balance increasing revenues as much as possible and creating a positive working environment for workers.

❖ Employees can gain new skills and improve their careers when options like seminars, mentoring programs, training resources, and internal promotions are available.

❖ Management teams determine the rules, protocols, and criteria that govern the manufacturing and delivery of goods and services.

❖ One of the most important goals for managers is to minimize exposure to potential hazards and losses by careful planning and accurate forecasting.

❖ the management team can prepare for and make adjustments to minimize delays in production and distribution when they can anticipate and handle

difficulties as they arise.

**Methodology:**

The Study was based upon the Business management Which involves how businesses organize and direct workflow, operations, and employees to meet company goals. The primary goal of management is to create an environment that lets employees work efficiently and productively.

In the simplest of terms, business management refers to the coordination and administration of business activities, tasks, and resources to achieve a set objective.

**Analysis:**

Business is an individual's ability to facilitate changes in an organization to satisfy the needs of the stakeholders.

This was generally refers to the practice of tracking business needs and developing solutions to meet the requirements.

**Discussion:**

The Study was conducted to know about the business management .Management is a multi-purpose organ that manages the business and manages managers and manages workers and work.

**Conclusion:**

Here by we can conclude that They are self-made, through continuous and never ending work on themselves. Everyone starts at the bottom and then works his or her way up through hard, hard work, sustained over a long period of time.

**PROJECT REPORT 2022-23**

**Title of the project: Entrepreneurship**

Names of the students to whom the work assigned:

A.Shilpa

B.Mamatha

CH.Sreeja

E.Rajitha

M.Errabai

J.Vidyarani

Under the guidance of:

M.Vanaja Faculty in commerce

P.Rajitha Faculty in commerce

M.D.Azra shareen Faculty in commerce

**Introduction:**

Entrepreneurship is when an individual who has an idea acts on that idea, usually to disrupt the current market with a new product or service. Entrepreneurship usually starts as a small business but the long-term vision is much greater, to seek high profits and capture market share with an innovative new idea.

**Objectives:**

❖ Entrepreneurship should be based on strong visions for the future. There should be a vision for direction and possibilities in the future. This makes the business more flexible to changes in times.

❖ Entrepreneurs must have detailed knowledge about the industry in which they are establishing the business. This allows them the ability to strategize and manage their operations.

❖ . Due to the support of a well-established organization, these ventures already have facilitators who act as a support to the entrepreneur. Once the business owner is financially ready, they can start on their own.

❖ For such types of entrepreneurship, there is a requirement for huge funds that require large external investments.

**Methodology:**

The Study was based upon the Entrepreneurship Innovation is one of the most unique aspects of any entrepreneurship. Innovative entrepreneurs have the quality of leadership. through which they introduce new technologies and trends. These help in changing the way we lead our lives

**Analysis:**

Entrepreneurship is the ability and readiness to develop, organize and run a business enterprise, along with any of its uncertainties in order to make a profit.

The most prominent example of entrepreneurship is the starting of new businesses. **Discussion:**

The Study was conducted to know the information about Entrepreneurship It is the introduction of a new product or service through the creation of a new company or the innovation of an existing organization. Entrepreneurs search for change, respond to the change, and seize on the change as an opportunity.

**Conclusion:**

Here by we can conclude entrepreneurship has the potential to play a significant role in solving some of the biggest challenges facing society, from job creation and economic growth to addressing social and environmental issues.

